# RUST COMMUNICATIONS MOKS

# Media Kit

Nevada Daily Mail The Nevada News The Print Shop www.nevadadailymail.com



131 S. Cedar, P.O. Box 247, Nevada MO 64772 Ph. (417) 667-3344 Fax (417) 667-8384 www.nevadadailymail.com



## Dear Client:

Thank you for your interest in advertising in the Nevada Daily Mail, The Nevada News, Nevada Daily Mail Online and various specialty publications. Our award-winning newspaper is a great gateway for your advertisements to reach our communities. We are excited to build a partnership with you.

This media kit is designed to answer all of your advertising questions and provide an insight into the demographics of our readership. The kit provides charts and rates to aid your decision of how to build the best ad for your needs. Included are examples of quality advertisements created by our advertising consultants and graphic designers to show you our finest work.

Our media kit also contains information about our commercial print products. Our webpress department and commercial printshop specialize in a wide range of custom printing, from business cards to specialty publications. In addition, our webpress department can print your newspaper inserts. Our commercial printing staff is proud to present the enclosed samples of optimum commercial printing.

We hope you enjoy exploring the information and samples provided in our media kit. Our advertising consultants and commercial printing staff are looking forward to serving you with the best customer service.

Our staff will contact you soon to discuss your advertising and printing needs. We look forward to doing business with you.

Sincerely, Lorie Harter Publisher



# Nevada Daily Mail/The Nevada News Personnel

Publisher Lorie Harter
Editor Sarah Haney
Business Manager
Circulation Manager Mike Jones
Advertising Manager Lorie Harter
Advertising Consultant Lexie McVay
Advertising Assistant/Classified Sales Consultant Mandy Radspinner

**Mission Statement:** To exceed expectations by striving to preserve the public trust through fair and accurate reporting; providing value-driven advertising opportunities; producing the highest quality printing products; and actively supporting the communities we serve.



# Nevada Publications



The Nevada Daily Mail, a Rust Communications MOKS daily newspaper, delivers quality local, regional, state and national news, sports, editorials and display and classified ads to approximately 2,100 subscribers in five counties. Published four days a week, the Nevada Daily Mail has been serving Vernon County since 1883.

As a stakeholder and a beacon in the community, the Nevada Daily Mail welcomes the contributions of editorials, columnists, guest writers and reader comments. The Nevada Daily Mail not only covers its community, it goes to great lengths to demonstrate its contribution in the community's well being and progress.

# NEVADA DAILY MAIL ONLINE

The Nevada Daily Mail Online, www.nevadadailymail.com, allows readers to access up-to-the-minute news at their fingertips. The site features special attractions such as the eEdition, a virtual replica of the newspaper, photograph slideshows, and multimedia, and functions that let the reader tell us what he or she thinks, such as online polls, story comments and online submissions. New features and amplified advertising opportunities make The Nevada Daily Mail Online an innovative way to reach a wide audience.

The Nevada Daily Mail Online offers animated advertising. These ads are a great way to draw attention to your business. The ads are viewed thousands of times a month by thousands of online readers. The ads can also redirect audiences to your own commercial Web site.



# **Shared Publications**

# The Nevada News Countryside

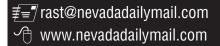
The Fort Scott Countryside/The Nevada News, a special Wednesday total market coverage (TMC) paper, is delivered to virtually every household in Bourbon and Vernon counties. With a circulation of 13,600, it's the perfect paper for anyone looking for a bargain!

# SPECIALTY PUBLICATIONS

Rust Communications MOKS welcomes the addition of a Special Publications Department. Nevada Daily Mail produces the highest quality specialty publications to meet the needs of specific audiences in Nevada and surrounding communities.

- Address Labels
- Advertising Inserts
   (that can be inserted in our papers for an additional fee)
- Announcements
- Appointment Cards
- **Binding** (saddle Stitch, Comb or Perfect Binding)
- Black & White Copies
- Booklets
- Brochures/Tri-folds
- Business Cards
- Business Invoices
- Calendars
- Campaign Printing
- Carbonless / NCR Forms
- Catalog & Booklet Envelopes
- Color Copies/Enlargements
- Cookbooks
- Copies of Photos (from our Newspapers)
- Coupon Books
- Custom Designs
- Drilling/Hole Punch
- Envelopes
- Event Tickets
- Foldina
- Flyers/Sell Sheets
- Gift Certificates
- Greeting/Holiday Cards
- Invitations/RSVPs
- Labels/Stickers
- Laminating
- Letterhead
- Mail Merging
- Magazines
- Menus
- Newsletters/Mailing
- Note Pads
- Numbering
- Postcards/Mailing
- Posters (up to 13x19)
- Programs
- Self Inking Stamps
- Sale Bills
- Wedding Invitations/RSVPs









- » IN HOUSE DESIGN
- » QUALITY PRINTING
- » COMPETITIVE PRICING
- >> OUTSTANDING CUSTOMER SERVICE
- >> ORDERING ONLINE NOW AVAILABLE



# **Testimonials**

# **Readers**

# **Nevada Daily Mail**

"What I've been most impressed with is the accuracy with their reporting. On the stories that they've done that I know something about or the meetings they cover that I have attended, what they are reporting is exactly what I saw. Ilike the way the Nevada Daily Mail has covered the news in Nevada in the past year. They've done a good job of straight ahead reporting of what they saw."

- John Flynn, broker associate & partner, Pro Realty Group, LLC, Nevada, Mo.

# **Advertisers**

## **Nevada Daily Mail**

"Anytime I call and need something, our ad representative does it right away. Right now we are running CD specials. People who call mention the ad, so I know people look at it. We've gotten customers from Kansas that have seen the ad in the paper that we normally would not attract."

- Jeannie Hirschman, assistant cashier, First National Bank, Nevada, Mo.



# Vernon County, Missouri Demographics

County seat: Nevada, Missouri			<b>Housing Data</b>		
			Total housing units (*2012)	9,481	
Vernon County Population (*201	<u>13)</u>		Home ownership rate (*2012	72.3%	
Total	20,911		Percent units in multi-unit structu	res (*20	
Male	10,094	(48.2%)	Median house value (*2012)		\$85,500
Female	10,817	(51.7%)			
			<b>Total Full-time and Part-time E</b>		
Age (*2012 statistics)			Total employment	9,397	
Under 5	1,219	(5.8%)	Unemployment rate	451	4.8%
5 to 17	3,993	(19%)			
18 to 24	1,770	(8.4%)	<b>Occupations</b>	Male	Female
25 to 34	2,305	(11%)	Management, Professional		
35 to 54	5,290	(25.2%)	& Related Occupations	25.1%	
55 to 64	2,793	(13.2%)	Service Occupations	8.2%	25.6%
65 to 84	3,109	(14.8%)	Sales & Office	13.6%	
85 and older	432	(2%)	Farming, Fishing & Forestry	3.1%	0.9%
Under 18	5,212	(24.9%)	Construction, Extraction		
			& Maintenance	19.0%	0.5%
Population by Race and Ethnicit	y (*2013				
White	20,145	(96.3%)	Personal Income (*2003)		
Black or African American	177	(0.8%)	Total personal income (in thousan	ds) \$45	56,474
America Indian/Alaska Native	128	(0.6%)	Personal current transfer receipts		
Asian	131	(0.6%)		134,268	
Native Hawaiian/Pacific Islander	0	(0.0%)	Dividends, interest and rent	69,684	` /
Other race or combination	330	(1.5%)	Manufacturing	61,520	
			Local government	42,607	
Households by Type (*2012)			Retail trade	22,337	
Total households	8,396		State government	18,243	
Family households:	5,539	(66%)	Finance/insurance	12,990	(2.8%)
With own children under 18	2,344	(27.9%)	Other services, except public adm		
Married-couple family	4,317	(51.4%)		10,259	(2.2%)
With own children under 18	1,589	(18.9%)			
Female householder,			Selected Income Indicators		
no husband present	855	(10.2%)	Median household income (*2002		\$29,438
With own children under 18	530	(6.3%)	Median family income		\$37,714
Nonfamily households	2,857	(34.0%)			
Unmarried-partner households	527	(6.3%)	Per capita personal income		\$22,475
Same-sex unmarried-partner	39	(0.5%)			
Householder living alone	2,466	(29.4%)			
Householder 65 years and older	2,278	(27.1%)			
Households w/ind. under 18	2,609	(31.1%)			
Households w/ ind. 65 and older	2,411	(28.7%)			
Average household size	2	-			
Average family size	3				
•					

<sup>\*\*</sup>Census designated places not included



# Vernon County, Missouri Demographics, cont.

# **Travel to Work/Commuting Patterns (\*2010)**

Total workers aged 16 and older	9,078	
Workers 16+ who commute to work		
Car, truck, or van; drove alone	6,941	(76.5%)
Car, truck, or van; carpooled	1,269	(14.0%)
Public transportation (ex. taxi cab)	39	(0.4%)
Walked to work	249	(2.7%)
Other means of commuting	152	(1.7%)
Worked at home	428	(4.7%)
Mean travel time to work in minutes	17.5	

# **Educational Attainment (\*2000)**

Population age 25 or older		13,169	
Less than high school, no di	ploma	3,082	(23.4%)
High school grad or GED	5,257	(39.9%)	
Some college, no degree		2,958	(22.5%)
College graduate	1,872	(14.2%)	
High school graduation rate			89.9%

Children and Families		
All persons below poverty		
2000	2,895	(14.9%)
2002	3,008	(15.5%)
Children (ages 0 to 17) below	poverty	
2000	1,048	(20.3%)
2002	1,067	(21.2%)

<sup>\*</sup>Statistics compiled by the University of Missouri Extension, Office of Social and Economic Data Analysis, from USDC, Bureau of the Census, MO Depts of Economic Development; Elementary and Secondary Education; Health and Senior Services; http://mcdc2. missouri.edu.



# Nevada Daily Mail/The Nevada News

# **Circulation**

Nevada Daily Mail Total Distribution	1,391
The Nevada News/Fort Scott Countrys Total Distribution	
Bourbon County, KS	
Vernon County, MO	9,000

# Zip Code Count

Nevada Daily Mail

Bronaugh 64728	
El Dorado Springs 64744	19
Milo 64767	27
Moundville 64771	35
Nevada 64772	
Richards 64778	
Rich Hill 64779	
Schell City 64783	
Sheldon 64784	
Walker 64790	
All Other	
	120
Total	1.391
	,
The Nevada News	
Bronaugh 64728	265
Deerfield 64741	151
El Dorado Springs 64744	
Harwood 64750	
Hume 64752	
Metz 64765	25
Milo 64767	
Moundville 64771	
Nevada 64772	
Richards 64778	261
Schell City 64783	
Sheldon 64784	691
Walker 64790	
All Other	
Total	8 266

Racks	
Tuesday-Friday	149
Saturday	
<u>Vendors</u>	
Tuesday-Friday	12
Saturday	



Vernon County's Daily Newspaper Since 1883



Rust Communications Newspapers

131 S. Cedar, P.O. Box 247, Nevada, MO 64772 Phone: 417-667-3344 Fax: 417-667-8384 www.nevadadailymail.com





# 2023 ADVERTISING RATE CARD

Effective: 1-1-23

The Nevada Daily Mail is published Tuesday, Wednesday, Friday & Saturday. The Nevada News / Fort Scott Countryside is published Wednesday.

Management Team
Publisher - Lorie Harter

DISPLAY ADVERTISING  Open Rate Tuesday, Wednesday, Friday \$6.50 Open Rate Saturday \$8.25 National Rate/Commission Rate \$10.25 Open Rate Total Market Coverage \$5.95
CLASSIFIED DISPLAY ADVERTISING  Open Rate Tuesday, Wednesday, Friday \$8.75  Open Rate Saturday \$9.25  National Rate/Commission Rate \$10.75
WEBSITE Leaderboard or Rectangle\$155.00 mo

PRE-PRINT INSERT RATES				
Single Page Tabup to 4 Page Tabup to 8 Page Tab	NDM \$255.00 \$255.00 \$255.00	\$72.00 \$77.00 \$87.00	MC per thousand per thousand per thousand	
up to 12 Page Tabup to 16 Page Tabup to 20 Page Tabup to 24 Page Tabup to 24 Page Tabup to 24 Page Tab	\$290.00 <b>)</b> \$360.00 <b>)</b> \$405.00 \$450.00	\$108.00 \$114.00	per thousand per thousand per thousand per thousand	,

COMMEDCIAL DRINTING			
	1 Color	2 or more color \$160.00	
COLOR CHARGES			

#### **Nevada Daily Mail**

The LOCAL source in Vernon County for news, advertising and special events. The Nevada News / Fort Scott Countryside... Our TMC product with a circulation of 11,000.

#### SPECIAL CLASSIFICATION

## A. Church and Civic Organization Advertising

All rates non-contract and non-commissionable. Rate is \$5.25 per column inch Tuesday, Wednesday, Friday, \$7.00 Saturday for all advertising in this category.

#### **B. Political Advertising**

In all instances cash with order required. See advertising department for supplementary guidelines.

## C. Church Page (Friday)

\$12.50 per week - Nevada

#### **GENERAL RATE POLICIES**

- **A.** Advertising simulating news copy must be labeled "advertisement".
- **B.** Publisher reserves the right to change advertising rates without written notice except when agreed upon in advance through annual contracts or other written agreements.
- C. Cash-in-advance payment effective until credit approved. Credit applications available through the Nevada Daily Mail & The Nevada News/ Fort Scott Countryside advertising department.

#### **COPY REGULATIONS**

The Nevada Daily Mail & The Nevada News/Fort Scott Countryside makes every effort to meet advertiser's special request, but CANNOT GUARANTEE position on any specified pages or sections.

The publisher is not responsible for copy omission, typographical errors or any unintentional errors that may occur in advertisement other than to correct it in the next issue after error is brought to publisher's attention. In any event, the publisher's liability shall be limited only to the amount of space consumed by such error. Errors must be brought to the attention of the publisher within 24 hours of publication for such claims.

The publisher reserves the right to revise or reject, at her option, any advertisement.

All property rights, including any copyright interest of an advertisement produced by The Nevada Daily Mail & The Nevada News/Fort Scott Countryside using artwork and/or typography furnished or arranged by the paper, is the property of The Nevada Daily Mail & The Nevada News/Fort Scott Countryside. No such advertisement or any part thereof may be reproduced without the prior written consent of The Nevada Daily Mail & The Nevada News/Fort Scott Countryside. The Nevada Daily Mail & The Nevada News/Fort Scott Countryside reserves the right to reject or revise at its option any advertisement.

#### **SPECIAL SERVICES**

Co-op Department: no charge for assisting Advertisers to uncover co-op programs or to assist them to utilize this valuable resource. Separate co-op billing provided for advertisers, at their request.

#### **CLOSING SCHEDULES - DISPLAY**

Day ad is to run	Must be in by
Tuesday	4:00 p.m. Friday
	4:00 p.m. Monday
Friday	4:00 p.m. Wednesday
	4:00 p.m. Wednesday
	4:00 p.m. Friday
Advertisement cancelled af	ter deadline will result in a can-
cellation fee in the amount of	of such advertisement cost.

#### **CLOSING SCHEDULES - CLASSIFIED**

Day ad is to run	Must be in by
Tuesday	4:00 p.m. Friday
Wednesday	4:00 p.m. Monday
Friday	4:00 p.m. Wednesday
Saturday	4:00 p.m. Wednesday
Advertisement cancelled after	deadline will result in a can-
cellation fee in the amount of s	uch advertisement cost.

#### **CLOSING SCHEDULES - LEGALS**

Day legal is to run Deadlines are same as Classifieds A cancellation fee in the amount of one insertion will apply if the notice has been proofed and cancelled prior to first insertion. Also, if such notice is cancelled after deadline for each insertion, fee in the amount of one insertion will apply. (Effective April 1, 2023)

#### SPECIAL DAYS/PAGES/FEATURES

Tuesday - Business Wednesday - Menus Friday - Church Page, Senior Page Saturday - Parade

#### MEASUREMENTS NEVADA DAILY MAIL

## 6 COL X 21"

Full page size	6 col. x 21"
1 Column	
2 Column	20 Picas or 3.333"
3 Column	30p5 or 5.083"
4 Column	41 Picas or 6.833"
5 Column	51 Picas or 8.5"
6 Column	

ad sizes subject to change

# MEASUREMENTS - TMC

# 6 COL X 16"

Full page size	6 col. x 16"
1 Column	9p6 or 1.583"
2 Column	20 Picas or 3.333"
4 Column	41 Picas or 6.833"
5 Column	51 Picas or 8.5"
6 Column	62 Picas or 10.333"

**NDM & FST Ad Sizes** 

Columns	Picas	Inches
1	9p6	1.583
2	20p	3.333
3	30p6	5.083
4	41p	6.833
5	51p	8.500
6	61p6	10.25
Height	Picas	Inches
1	6р	1.000
2	11p	1.833
3	17p	2.833
4	23p	3.833
5	29p	4.833
6	35p	5.833
7	41p	6.833
8	47p	7.833
9	53p	8.833
10	59p	9.833
10.5	63p	10.500
11	65p	10.833
12	71p	11.833
13	77p	12.833
14	83p	13.833
15	89p	14.833
16	95p	15.833
17	101p	16.833
18	107p	17.833
19	113p	18.833
20	119p	19.833
21	126p	21.000

NN & CS Ad Sizes

Columns	Picas	Inches
1	9p6	1.583
2	20p	3.333
3	30p6	5.083
4	41p	6.833
5	51p	8.500
6	62p	10.333
Height	Picas	Inches
1	5p6	0.916
2	11p	1.833
3	17p	2.833
4	23p	3.833
5	29p	4.833
6	35p	5.833
7	41p	6.833
8	47p	7.833
9	53p	8.833
10	59p	9.833
11	65p	10.833
12	71p	11.833
13	77p	12.833
14	83p	13.833
15	89p	14.833
16	96p	16.000

**Small Tab Ad Sizes** 

Columns	Picas	Inches
1	11p8	1.945
2	24p3	4.037
3	36p10	6.143
4	49p6	8.246
5	62p	10.333
Height	Picas	Inches
1	6р	1.000
2	11p	1.833
3	17p	2.833
4	23p	3.833
5	29p	4.833
5.5	35p	5.500
6	41p	5.833
7	47p	6.833
8	53p	7.833
9	59p	8.833
10	61p6	10.25

Full Page • 5-col. x 10"

Full Page • 6-col. x 16"

Full Page • 6-col. x 21"

NOTE: All gutters are p9 or .125"

# Rust Communications MOKS Distribution Map

